

Head Institutional Sales- AVP/VP

Function / Dept	Sales
Function Job Title	Head Institutional Sales- AVP/VP
Location	Delhi/ NCR
Qualification	Graduate (preferably B.Com) / MBA
Addl. Qualification	AMFI certification mandatory , ICFAI preferred but not mandatory
Experience	3 to 5 Years experience in Institutional Sales
Job Description	Candidate should have his own investable book of Rs. 400+ crores. He/she will be responsible for the profit made or loss incurred by the WMG. He/she shall also be responsible for recruiting and managing employees and creating a team of WMG. He/she should be able to generate revenue as per his/her KRAs.